

Manager's Meeting Agenda

ReInvesting In Us!

Friday, May 16, 2025

Reinvest In Our Leaders

1:00 pm

Opening Remarks
Historical Timeline

David Kerr
Richard Kerr

Reinvest In Our Company

1:30 pm

CPS Growth

New Locations
New Regions
Manager 'Rookie' Intro
Reinvesting in New and Existing Locations
True Water
Vulcan New Extruder
CCI
IT/Staffing Levels
Finance

Tim Hallmark
Tim Hallmark
Tim Hallmark
Richard & David Kerr

Richard Kerr
Richard Kerr
David Kerr
Anthony Aaron
Barry Howton

Break

2:15 pm

2025 Focus on Existing Locations

Branch Growth
Experience of a New Manager

Michael Bell
Byron Goble &
Ken Lutz

Reinvest In Our Technology

What's Coming

Staffing Levels
Expense Reports
CPS HUB
Ring Central
Credit Card Process
B2B Portal
Extra Salesman
Continuous Upgrades
Company Portal
Chatbot
Insights App

Anthony Aaron
Anthony Aaron
Anthony Aaron
Anthony Aaron
Anthony Aaron
Anthony Aaron
Jacob Matthes
Jacob Matthes
Chris Mathews
Chris Mathews
Chris Mathews

Break

3:30 pm

Core Values

Shawn Lovejoy, David Kerr,
& Richard Kerr

4:00 pm

Check-In to All Rooms at "The Inn"

5:00 pm

Cocktails at Hamilton Place

6:00 pm

Dinner at Hamilton Place

10:00 pm

Bar Closes at Hamilton Place

Manager's Meeting Agenda

ReInvesting In Us!

Saturday, May 17, 2025

7:00 am

Reinvesting

8:30 am

Breakfast at John Piney's Barn

Opening Remarks

Richard Kerr

New Corporate Office

David Kerr

Reinvest In Our Business

8:45 am

Steel Pipe Industry Update

Leadership Transition

Joe Vella, Jonathan Gibson,

Line Pipe B'ham, Structural/Piling,
Houston

David Kerr,

Matthew Wallace, Eric Davis

Central Control Inventory – CCI

Turns/Purchasing/Cycle Counts

Richard Kerr, David Kerr,

Tim Hallmark

Divisions & Services

New Services/Changes/Updates

CFF/HCF

Sid Oakley

NashFab

Hank Adams

Plant

Tyler Wilson

Coatings

Jay Mizzell

Vulcan

Billy Turner

Water Treatment

Travis Stephens

Meter Specialist

Justin Gillon

True Water

Russ Newman

Controls

Blake Creel

Project of the Year

Steve Wilson

CCI

Richard Kerr, David Kerr,

Tim Hallmark

Finance

Barry Howton

10:15 pm

Break

Keynote Speaker

Kyle Petty

11:45 pm

Break

Reinvest In Our People

Logo/Branding Updated

Brian Molina

Safety Culture

Ryan Ross

Cybersecurity Threats

Anthony Aaron

HR/Benefits/Payroll

Barry Howton

Reinvest in Our Communities

Charitable Giving

Richard Kerr & David Kerr

Community Involvement

Scholarship Program